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# Aqua

## Financing Solutions®



**AQUA·OLOGY**  
TREATMENT YOU CAN CONNECT WITH®



**AQUA-AEROBIC SYSTEMS, INC.**

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## **ABOUT OUR COMPANY**

Aqua-Aerobic Systems, Inc. is a leading manufacturer of water and wastewater treatment equipment and systems. Since 1969, Aqua has served the industrial and municipal markets by providing quality, performance-proven solutions in wastewater treatment.

### **Engineering Expertise**

Aqua-Aerobic Systems has a full staff of process, mechanical and electrical engineers, several of which hold advanced degrees in civil, chemical, mechanical and electrical engineering. These engineers evaluate over 1,000 designs a year.

### **Representation**

150 Sales Representatives in the US, Canada, Mexico and throughout the world. Most are graduate engineers and have design capabilities.

### **Patents**

Aqua-Aerobic Systems holds 24 patents related to the processes and equipment used in wastewater treatment systems.

### **Installations**

More than 10,000 installations worldwide.

### **Products**

Aeration and Mixing

Biological Processes

Filtration

Aftermarket Sales and Service

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## PARTNERING WITH GOVERNMENT CAPITAL CORPORATION



GOVERNMENT CAPITAL  
CORPORATION

### Trust

Government Capital Corporation (GCC) has gained the trust and respect of government finance professionals by providing comprehensive financial advice and securities origination. With their sister company, Government Capital Securities Corporation, their staff has completed over 3500 transactions in 48 states.

### Who They Serve

GCC has vast experience in Public Finance. They serve as a Financial Advisor and Placement Agent to provide the financial expertise necessary to complete any transaction. They serve:

- Cities/Towns/Counties
- School Districts
- Hospital Districts
- Airport Authorities
- Public Facility Corporations
- Utility Districts

### Types of Financing Offered

- General Obligation Bonds
- Revenue Bonds
- Refunding Bonds
- Certificates of Obligation
- Certificates of Participation
- Tax Anticipation Notes

***and...***

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## AQUA FINANCING SOLUTIONS®

### Tax Exempt Financing Program for Municipalities

- Municipalities can fund 100% of all wastewater treatment plant equipment, equipment engineering, and equipment installation purchases as personal property.
  - Tax Exempt Lease – authorized by section 103 (a) of the Internal Revenue Code, a tax-exempt lease or lease-purchase agreement is an installment purchase, conditional sale or lease with an option to purchase for a nominal value. It may also be referred to as a municipal lease. The interest earned by the investor is exempt from federal income tax.
  - Qualifying Entities – The issuer of a tax-exempt obligation must be a State or possession of the U.S., the District of Columbia, or a political subdivision thereof. Political subdivisions include cities, towns, counties and other municipalities. They may include other state entities such as school districts, special purpose districts (fire, parks, utility, water, etc.) hospitals, agencies, authorities, boards and commissions.
  - Personal Property Definition – if it can be bolted down, it can be financed.
  - Tax exempt financing is an old tool being utilized in a new way. Tax exempt financing has been utilized by municipalities for school buses, police cars, and computers for years.
  - Tax exempt financing has no impact on the municipalities total debt due to the structure of the loan.
  - Tax exempt financing can be approved by board/council with no bond election.
  - Assess life-cycle costs in evaluation of the program and cost of delay.
  - Projects as low as \$100K can be financed.
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- Funds can be made available in 30–45 days. In most cases, no money due at closing and no payments for up to one year. Flexible payment plans: monthly, quarterly, or annually per the project needs.
  - Early payoff allowed without significant prepayment penalties.
  - Buying now by financing eliminates exposure to future price increases associated with delay.
  - **Our financing solution allows owners to acquire and implement the best in class technology and equipment.**

### Consider Aqua Financing Solutions® for:

- Equipment upgrades, rehabs and plant expansions.
- Developer Projects – with municipality financing and revenue from the developer.
- Cost overruns.
- Projects awaiting state or federal funding, bridge loan evaluation or possible bond issue.

### Advantages of Aqua Financing Solutions®

- EASY to implement.
  - Provides money your project needs to get launched NOW.
  - Our public finance professionals will walk you and your board through the simple, straight-forward process from application to funding, to project launch.
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*Aqua-Aerobic Systems is pleased to offer you financing solutions for your next project. To see how the Aqua Financing Solutions® program can work for you, simply contact your local representative.*

*Aqua-Aerobic Systems looks forward to working with your community to “Bridge the Funding Gap”.*



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